

# BusinessOwner GPS™

## How to Work With Scott

### Taking the Next Step

Thank you for diving deeper into receiving consulting and/or coaching. This is a significant step that brings out a little nervousness in us all. I get it. I get asked tough questions from my coach and the mastermind group I'm in. Being around others who challenge us to grow is how we get better.

The best results come from a minimum of three months duration and the sessions often go like this: First session is about knowing more about each other, goal clarity, and handling the logistics. The second session exposes you to running your company at a higher level. By the fourth or fifth session, there's a good chance you will contact me with questions before the next session. About this time is when the changes begin to be noticed.

### Consulting (projects) and Coaching (perspective and guidance)

My best customers have hired me on to address a financial problem and that flows into company strategy and coaching business acumen and leadership. My approach uses my ProfitLoop System™ where you, the owner or founder, improves in business acumen and leadership in four areas of a company: Financial, Value Creation, Team, and Communication.



- I ENGAGE – I will ask you tough questions and will not accept excuses. I'll tell you the truth
- I UNDERSTAND – I've been there and get where you are and where you want to be.
- I TAKE A HOLISTIC APPROACH – I help you see the whole situation.
- I EXPECT A COMMITMENT TO ACTION – We are here to grow your company.

### I would not be a good fit if...

- Looking for Tax person or a CPA or bookkeeper management. I don't have a CPA license and day-to-day bookkeeping bores me. However, I get excited if you are using money and cash flow as fuel to strategically grow your company.
- You are looking for a "Yes" man to affirm your unproven plans.
- You are looking to pay with equity or if your business needs turnaround work.



Since 2011, Scott Weaver has been providing perspective and solutions in strategy, finances, operations, and leadership plus a healthy dose of applied technology. He combines business management and engineering approaches to create actionable plans for your holistic success that includes encouragement and accountability during the journey.

Take the next step by scheduling a 30min free call at [Arise2Live.com/schedule](https://Arise2Live.com/schedule), or send email to [coaching@arise2live.com](mailto:coaching@arise2live.com), or call at 615.861.9303